



Pumping & Piping Systems

# W. P. Law, Inc.

## Focus on the next irrigation season



### Seminars offered in the following areas :

- Landscape Lighting
- Water Features
- Water Conservation
- Irrigation System Troubleshooting

March 6th, 7th & 14th, 2012

## Spring Training 2012

W. P. Law, Inc. is committed to providing our customers with the best service, the best products and the best training. Because of this commitment, we are partnering with some of our top vendors to provide you with an outstanding educational opportunity. March 6th, 7th, and 14th, W. P. Law, Inc. will be hosting a series of classes geared toward the landscape and irrigation professional. **These classes will be conducted at our Lexington training facility.** Course topics will include landscape lighting, irrigation system troubleshooting, water conservation & water features.

To register, simply complete the enrollment form and return it to Sonne at our Lexington office no later than Friday March 2. You can also register on line at [www.wplawinc.com/training\\_opportunities](http://www.wplawinc.com/training_opportunities).

Please enroll as soon as possible because class sizes are limited. **Fees are non-refundable.**



Register on line at [www.wplawinc.com/training\\_opportunities](http://www.wplawinc.com/training_opportunities)

Special

for only

\$155.00

Attend all four training classes



## COURSE SCHEDULE

### Tuesday March 6

8:30 am - 12:00 pm

#### Irrigation System Troubleshooting

Packed full of practical insights, this hands-on course covers everything from electrical basics to using a digital multimeter to using wire tracing and ground-fault location equipment. You will learn the best methods and techniques of efficiently testing and isolating wire faults, bad solenoids and controller problems. (Limited to 20)

12:00 pm - 1:30 pm

#### LUNCH

1:30 pm - 3:00 pm

#### Irrigation System Troubleshooting (Continued)

### Wednesday March 7

8:30 am - 12:00 pm

#### Maximizing Profits by Utilizing Smart Controllers and Remote Access Technology

-Bill Savelle, Weathermatic

With fuel costs approaching \$4.00 per gallon, now is the time to look at how "Smart Irrigation Controllers" and remote access technology can reduce your maintenance costs and increase your profits. This class will feature Weathermatic's new Smart-Link technology and their Smart Line controllers.

12:00 pm - 1:30 pm

#### LUNCH

### Wednesday March 7

1:30 pm - 5:00 pm

#### Utilizing L.E.D.'s in Landscape Lighting -Len Thomason, Advantage Light Source

L.E.D. technology has improved greatly in the last few years. This course will discuss the advantages of L.E.D. lighting technology compared to conventional incandescent systems. Design benefits, power consumption, wire and transformer sizing, retrofit applications, and other factors will be discussed. (Lunch will **NOT** be provided)

### Wednesday March 14

8:30 am - 12:00 pm

#### Savio Water Feature Institute - Pond Build -Rick Bartel, Industry Veteran and Author of [The R.I.S.E. Method](#)

W. P. Law, Inc. is proud to host this Savio Water Feature Institute seminar conducted by industry veteran and author Rick Bartel. Rick is a noted industry expert with over twenty years-experience designing and installing water features. His early passion to advance water feature installations to the next level of proficiency led him to develop the now well-known and industry respected R.I.S.E. Method. This **R**andom, **I**rregular, **S**pontaneous, and **E**rratic Method has been credited with receiving more than 1500 national and international awards. Rick has also been featured on Extreme Landscapes and the DIY Network's Water-scapes Workshop.

12:00 pm - 1:30 pm

#### LUNCH

1:30 pm - 5:00 pm

#### Savio Water Feature Institute - Pond Build (Continued)

**The SWFI seminar reinforces classroom instruction with a real get-your-hands-dirty water feature installation. Topics covered include:**

- Savio Product Introduction
- Introduction to the Water Feature Industry
- Finding and Establishing a Client Base
- Types of Water Features and Their Intended Use
- Proper Site Selection
- Planning and Designing the Correct System for your Client
- Excavation Procedures and Techniques
- Underlayment and Liner Placement
- Proper Selection of Savio Components
- Proper Installation of Savio Components
- Mechanical Filtration Issues
- Biological Filtration Issues
- Springflo Filter Media
- UVinex Ultra-violet Sterilization Units
- Plumbing and the Laws of Fluid Hydraulics
- Proper Pump Selection
- Rock and Boulder Selection
- RISE Method Rock and Boulder Placement Techniques
- Water Control with Savio Black Foam Applications
- Safety Issues and Concerns
- Underwater Lighting Options
- Water Level Sensors
- Water Treatment Options
- Aquatics Plant Guidelines
- Terrestrial Plant Guidelines
- Naturalistic Waterfall Construction
- Operating a Sustainable and Profitable Business
- How to Price Water Feature Projects
- Savio Certified Contractor Program / NAPP
- And Much More!



COMPANY NAME	
CONTACT NAME	
PHONE NUMBER	
METHOD OF PAYMENT	<input type="checkbox"/> WPL Account <input type="checkbox"/> VISA <input type="checkbox"/> Master Card <input type="checkbox"/> American Express <input type="checkbox"/> By check

Please list those attending and the course each will take:

\_\_\_\_\_ Name printed on card: \_\_\_\_\_

\_\_\_\_\_ Credit card billing address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_ Card Number: \_\_\_\_\_

\_\_\_\_\_ Signature Authorization Code: \_\_\_\_\_ / Exp. Date: \_\_\_\_\_

\_\_\_\_\_ Signature: \_\_\_\_\_

Please complete the enrollment form below and return to Sonne at 303 Riverchase Way, Lexington, SC 29072 or fax to 1-800-763-0235. You can also register on line at [www.wplawinc.com/Training\\_Opportunities](http://www.wplawinc.com/Training_Opportunities). If you have any questions please call Sonne at 803-461-0599.

W. P. Law, Inc. reserves the right to cancel any of the classes offered as a result of low registration.

Lunch will be provided for those in classes that start in the morning as well as for those in full day classes. If you are registered for a class that starts at 1:30 pm, lunch will not be served. Therefore, you should plan on eating a meal on your own before class starts.

SESSION	LOCATION	COURSE	TUITION (per person)	NUMBER ATTENDING	EXTENDED COST
Tuesday March 6					
Full Day Class	W. P. Law, Inc.	Irrigation System Troubleshooting	\$ 50		
Wednesday March 7					
Morning	W. P. Law, Inc.	Smart Controllers/ Remote Access	\$ 25		
Afternoon	W. P. Law, Inc.	Utilizing L.E.D.'s in Landscape Lighting	\$ 25		
Wednesday March 14					
Full Day Class	W. P. Law, Inc.	Savio Water Feature Institute - Pond Build	\$ 129		
All Classes Special		If taking advantage of the special price, do not choose other classes.	\$ 155		
TOTAL DUE					

Register on line at [www.wplawinc.com/Training\\_Opportunities](http://www.wplawinc.com/Training_Opportunities)

W. P. Law, Incorporated  
 303 Riverchase Way  
 Lexington, SC 29072

